



**THE DANCE WORKS**  
**SEPTEMBER/OCTOBER NEWSLETTER 2019**

**WELCOME TO THE DANCE WORKS:**

WE ARE OPEN!!!!!! We hope your summer was fun and relaxing and you are ready for another great year of dance. Please join Miss Gina in welcoming back Miss Paula, Miss Julie, Miss Nikkie, and Miss Debbie – and welcoming **ACRO TEACHER???** to our roster of regular teachers! And, of course, Miss Kim and Miss Jodi in the office.

We had a blast at our annual open house on Monday 9/30, and we're looking forward to getting to know all our new students, and reconnecting with those who've been with us for a while. **If you missed it, don't worry** – registration is ongoing, so join us anytime whether you have a child who loves to dance, or love to dance yourself! [Click here to register!](#)

In addition to our grand opening, there's lots going on this month! **Please read all of this info, as we are covering a lot of info that would normally be shared over September and October.**

**TUITION/BILLING:** A reminder...tuition is due the first lesson of each month. A \$10.00 late fee (**strictly enforced**) will be applied after the 7<sup>th</sup> of the month on all tardy payments. Please put the student's name on the check to alleviate posting your payment to an incorrect account. Printed bills are distributed **only** on tardy payments.

**ONLINE PAYMENTS:** Every student has a Parent Portal account, which may be used to pay tuition and other dance expenses online using a debit or credit card (*a convenience fee of 3.0 % will apply on credit/debit transactions*) view previous transactions, your class schedule, and more. If you are a current student, [please use this link to access your account](#) and make a payment. ([New students, please register here.](#)) You may make a one-time payment or choose to have tuition and other dance expenses automatically deducted on the first of each month. We are excited to offer this convenient new option to our parents and students, and hope you'll love it as much as we do. Please reach out to the office with any questions or concerns.

**REFER-A-FRIEND PROGRAM:** Refer a friend and save! For every family referred get \$50 off the following month's tuition. \$50 credit will only apply to the first month and first member of new family starting, but there is no limit to the number of families you can refer!

Referred families must pay current month's tuition before credit is applied to referring family. So if Jane Smith refers Lisa Jones in October, Lisa Jones must pay October tuition, and Jane Smith will receive \$50 off November tuition. Additional details available at [www.thedanceworks.us](http://www.thedanceworks.us).

**Please note:** If anyone is ill or needs to miss a class, please call the studio before your class time, this way we know you are aware your child is not in class. The telephone number is 978-683-9390. You may also email [contact@thedanceworks.us](mailto:contact@thedanceworks.us). **Please put “CLASS ATTENDANCE” in the subject line.**

**Reminder to Parents: Please remember to cut drawstrings off ballet slippers.**

**MAKE-UP CLASSES:** Any child missing class due to illness, inclement weather or holiday/vacation may attend a make-up class. Consult your instructor. No refunds or credits on missed classes.

**STUDIO POLICIES:** Food and beverages are to be consumed in the **large waiting room only**. Only water is allowed in the dance studios. All children not in class must be attended by a parent/guardian at all times, whether in the waiting room or in the hallways. **No one is allowed in dance studios not being used.**

**COSTUME DEPOSIT:** A **non-refundable** costume deposit of \$50.00 per subject is due by November 1<sup>st</sup>. A \$10.00 late fee will be applied after November 7<sup>th</sup>. Costumes will not be ordered without this deposit. All remaining balances are due by February 1<sup>st</sup>, with a late fee of \$10.00 applied after February 7<sup>th</sup>. Families will have the option of selling pies to help defray costume costs. Information will be available soon!

**HOLIDAY CLOSINGS:**

- **COLUMBUS DAY:** There will be **NO CLASSES** on Monday, October 14.
- **HALLOWEEN:** There will be **NO CLASSES** on Thursday, October 31.
- **THANKSGIVING BREAK:** There will be **NO CLASSES** on Wed, Thu, Fri and Sat, November 27-30.

Please consult your instructor about make-up class options.

**CANCELLATIONS:** Please call the studio one hour before your scheduled class time or [visit our website](#) for cancellations due to inclement weather – **please do not rely on Facebook or Instagram as these may not be updated.** We are sometimes open when area schools are closed. All missed classes can be made-up. No refunds.

**OBSERVATION WEEK:** Parents may observe class through one-way windows throughout the month of September and thereafter, the first week of each month. We do this so parents can see their child’s progression from month to month.

**BRING-A-FRIEND WEEK:** November 1st through 7th students may bring a friend to each class they take - and we hope you'll take advantage of this opportunity to

share the love of dance! Friends should wear comfortable clothing if they don't have dance attire. Dance shoes are great if available, if not, dancing in bare feet or socks also works. No street shoes in dance studios.

**SANTA PARADE WARM-UP SUITS & SWEATSHIRTS:** Once again we are participating in the Haverhill Santa Parade, hosted by the Lorraine Post 29 VFW. Everyone is welcome to attend and cheer on our competitive students dancing in the parade!

Additionally, students 7 years of age and older are welcome to march with us! All marching students must wear a Dance Works sweatshirt or warm-up suit.

An order form for these items will be available shortly. Please return your order form and payment by the due date (TBA) to ensure we can order the size you need in time. Permission slips will follow soon.

**NOTE: Comp Yellow students are doing the dance portion of this year's parade and MUST wear a warm-up suit.** Please reply or stop by the office with any questions. Thank you!

**PIE FUNDRAISER:** We will be doing a fundraiser for all Dance Works students to defray the costs of costume deposits. Proceeds from the sales of the pies will be distributed as follows:

**\$5.00 for EACH pie you sell will go directly towards your costume deposit bill (which is due November 1st). In addition, for every 10 pies you sell your name will go in a raffle for an additional \$25 off your costume deposit bill.**

The following pies are available for purchase.

- APPLE CRUMB TOPPED
- BLUEBERRY
- APPLE

Don't need a pie?? Or love to bake your own?? You can donate pies to a local shelter for Thanksgiving (apple pies only can be accepted). We will be delivering donated pies to these shelters to add to their family holiday baskets.

All of the pies are the 10" size. Each pie costs \$15.00. All orders and complete payment may be given to Miss Paula by Saturday, October 26th. Orders will not be accepted after noon on Saturday, October 26th. **The pies will be picked up at the studio the week of Thanksgiving - specific hours for pick-up will be announced.** We take cash or checks (payable to Paula Callahan) for these orders.

An order sheet will be available for download soon. Please retain the top portion as

your record of the pies you have sold for friends/family. Please return the bottom portion only.

Please refer all questions regarding the fundraiser to Miss Paula –  
[pcallahan16@gmail.com](mailto:pcallahan16@gmail.com).

If you didn't take your picture with our social photo frame, you can do so any time you're at the studio. Remember to tag @TheDanceWorksMA on Facebook and Instagram!

**STORE NEWS:** We carry tights, backpacks and tote bags. We will soon be taking orders for sweatshirts and warm-up suits. DO WE STILL NEED THIS INFO?????

**ADULT CLASSES:** We offer classes in tap (beginner – advanced), ballet, hip-hop, jazz and Irish step. Come join the fun and exercise.

**BIRTHDAY PARTIES:** The studio offers birthday parties for children of all ages. For more information, see the office or the Birthday Parties page on our website.

**ONLINE STORE:** Have you checked out our online store? We have a variety of The Dance Works branded merchandise available! Click on "Online Store" in the navigation menu at our website to shop!

**NOTEWORTHY NEWS:** Congrats to all our competitive students who participated at the New England Dance Festival Competition back in June. We received many gold and silver medals and numerous special awards. ANYTHING ELSE????

**WEBSITE:** [www.thedanceworks.us](http://www.thedanceworks.us)

**E-MAIL:** [contact@thedanceworks.us](mailto:contact@thedanceworks.us)